

Review of the Best Industrial Thermal Label Printers for Less Than £1,000

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Sato CL4NX Label Printer

£2797



- Sato are a huge brand in Asia, but haven't been as successful in Europe (yet). Sato are well established, with a competent and helpful support centre in the UK.
- Lots of connections Bluetooth, USB, Ethernet, Parallel and serial.
- Large, colour LCD display that plays videos to help you with common tasks.
- 10" label roll capacity compared with 8" with almost everyone else.
- 104mm print width
- Powerful programming language so it can print without a computer, communicates with the cloud and integrates with scales and other devices
- Tough cast aluminium frame and metal case
- Space saving bi-fold door.
- Fast printing up to 254mm/sec.
- Comes with a free version of NiceLabel Label design software but will work with BarTender
- Top quality high performance printer at a competitive price.



- Not many shortcomings.
- Not as widely available as other models.

Zebra ZT230 Metal Cased Industrial Label Printer

£992.29



- Comes with Zebra's reputation for quality and ease of use.
- Market leading brand with widespread support and availability of printers and consumables.
- Solid, durable construction.
- Bi-fold door to save space
- Thermal Transfer and Direct thermal
- Up to 450m ribbon capacity
- Excellent aftercare cover (at extra cost)
- Versatile internal printer software (ZebraLink) for programming and support
- 104mm print width



• Comes with Zebra Designer label design software included for free.

The Bad Points

- No Ethernet connection as standard.
- Average print speed 6" 152mm per second.

Toshiba TEC B-EX4T1 Industrial Barcode Label Printer

£1513



- Super-fast 14 inches per second. Fastest printer for less than £1000
- USB and Ethernet as standard.



- Ribbon-save stops the ribbon feeding if there's nothing to print.
- Near edge printhead lasts longer, copes with thicker labels and tags.
- 800m ribbon yes 800m! Nearly twice the length of the competition so you can leave it unattended longer.
- Attention to detail so it's easy to use.
- Energy efficient printer from a company that has offset all it's carbon emissions.

- Uses a higher grade of thermal ribbon (so slightly more expensive).
- Smaller distribution base so stock and support less widespread

Toshiba TEC B-EX4T2 Low Cost Industrial Barcode Label Printer £1247



- Toshiba Tec's high quality build.
- Can print up to 12 inches per second.



- Uses a 'flat' printhead like 95% of other thermal printers so ribbons are cheaper and more widely available.
- Thermal Transfer or Direct thermal only models.
- 600m thermal ribbons mean fewer ribbon changes.
- 200mm outside diameter label roll means fewer label changes
- Network (Ethernet) is standard, as well as USB

- Fewer distributors so availability might be a problem.
- LCD display looks a little dated as it's not colour or touch sensitive.

Printronix T6000 Thermal Label Printer £2539.70



The Good Points

• Nice large colour LCD display that provide instructions on how to use set up the printer.



- Really fast up to 14" per second and maintains print quality.
- Comes with ethernet (network) as standard.
- Has remote diagnostic software to warn if there are problems, enable configuration and remote management
- Widely available printer ribbons
- Option of a barcode check camera that stops the printer if there's an error in the label

• Not widely available - limited distribution (and therefore stock)

Zebra ZT411 4 inch Industrial Label Printer £1447.53



- Latest, improved, industrial printer from Zebra, the dominant manufacturer of thermal label printers in the world.
- Super fast 14" (350mm) per second print speed.
- 203 to 600 dots per inch print resolution options.
- Uses 450m ink ribbons means fewer ribbon changes.



- Comes with Ethernet and bluetooth connectivity as standard in addition to USB and Serial.
- Large colour touch screen
- Easy to change printhead and platen roller
- Metal case and space saving bi fold door
- Built-in printer management and security software
- Excellent support options telephone support, return to workshop and on site options
- Readily available stock (usually)
- It's very difficult to find fault with this printer.

- Other brands can be found at lower prices
- Doesn't have ribbon save like some TEC printers
- If you're over-printing multipage booklet labels the thickness of these printers is limited compared to Sato printers.

TSC MH240 Series Mid-range Industrial Printer £1695



The Good Points

• TSC make printers for other better known brands so you're getting the same quality for a better price.



- The MH-240 is fast printing at 14 inches (350mm) per second.
- Comes with 200, 300 and 600 dots per inch print resolution options.
- Comes with Ethernet network connection as standard.
- 600m thermal ink ribbon.
- Comes with "ribbon & label running low' warning device so you can prepare to change the ribbons and labels before it runs out
- Comes with an SD card slot
- Optional large colour touch screen display
- Metal case and frame with a bi-fold door for use in small spaces
- Comes with a Two year warranty

- Limited distribution network.
- Doesn't seem to have the remote management and security software that other brands have.
- Doesn't come with label design software but can be used with BarTender's free edition.
- 600m thermal ribbon lengths are rare and might need to be made up specially, though you can use more commonly available 450m rolls

Toshiba TEC BA400 £1289





The Good Points

- TEC have been making printers for decades and the BA400 is the next generation of a proven design, but launched late 2019 with updates.
- Metal case
- Unique design with a top that hinges up so labels can drop straight in. Useful if you don't have space at the sides of your printer.
- Bluetooth and Ethernet as standard
- 200mm per second print speed a little faster than the other entry level industrial printers.
- Near Field Communication for ease of printing from mobile devices.
- Optional 5G wifi
- Comes with BarTender Ultralite label design software BarTender limited to TEC printers.

The Bad Points

- Stock availability is not as good as other brands.
- No colour touch screen as with some of the industrial printers.